

**BENEFITS AT A GLANCE**

- Preemptive protection against botnets, image spam, and phishing.
- Reliable, scalable anti-spam protection ensures business critical email flow.
- 99% decrease in spam with virtually no false positives (legitimate email tagged as spam)
- Preserves bandwidth, mail server storage and CPU cycles consumed by spam.

"We looked at several leading anti-spam vendors in the market and chose Engate for their innovative approach, top-level understanding of next generation email security and their preemptive connection-level protection against botnet threats."

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Managed Service Provider Deploys Engate to Proactively Stop Botnet Attacks at the Connection Level

THE PROBLEM***Image Spam and Botnet Threats Overwhelms IT Operations.***

Web Crossing, Inc. is the innovative leader in Internet collaboration solutions used by online communities, social networks and project teams. Clearly, Web Crossing's IT network plays an important role in the overall business operations whereby email has become a very efficient tool for information exchange among clients, partners and employees.

Recently Web Crossing noticed a surge in email volume from unknown senders. Also known as botnet attacks, Botnets are one of the most dangerous security threats today, where computers of unsuspecting customers are covertly controlled to attack other computers with vast quantities of malicious and unwanted email.

The growing botnet problem deluged Web Crossing's employees with thousands of messages each day. "We started seeing a substantial increase in spam complaints as numerous hours of productivity were lost from workers who had to continuously examine and delete unwanted spam messages," said Tim Lundeen, President and CEO, Web Crossing, Inc. Moreover, IT staff was besieged with legitimate email that was tagged as spam and spent additional time tracking lost client messages that were mistakenly blocked by their current anti-spam product.

Lundeen noted, "Since Web Crossing is in the online community and collaboration business, our staff practically lives online. High email availability is a business critical component for our staff and customers." As such, Web Crossing needed an innovative anti-spam solution that could permanently stop the mounting volume of unwanted spam and re-instill confidence in their messaging systems.

THE SOLUTION***Engate Proactively Detects Botnet Attacks and Permanently Stops Spam.***

Web Crossing conducted extensive research and after evaluating several leading anti-spam vendors, Web Crossing determined that Engate was the best choice. "We looked at several leading vendors in the market and chose Engate for their innovative approach, top-level understanding of next generation email security and its preemptive connection-level protection against botnet threats," said Lundeen.

Within minutes of installing the appliance, Engate preemptively stopped the high volume of spam from entering Web Crossing's network and restored assurance in the delivery of legitimate email. Engate's proactive defense drastically reduced exposure to email-borne threats, and reduced bandwidth and CPU cycles consumed by spam.

THE RESULTS***Next Generation Anti-Spam Solution Prevents Present and Future Threats***

Engate is impervious to botnet threats because it uses proprietary techniques and source information that cannot be forged, circumvented or adapted by a spammers' present and future tactics. Engate uniquely functions at 99% accuracy at the protocol level, without throttling, reading or storing email content. This empowers Web Crossing to deliver unmatched performance with no risk of delay in mail delivery. The upshot for Web Crossing is drastically smaller volumes of spam messages in their employee's inboxes, which has resulted in reduced server load, lower IT costs, and increased employee productivity.

About Engate

Engate Technology Corporation is a leading anti-spam supplier of next generation network profiling and connection management security solutions for service providers and enterprises, and can be licensed to anti-spam software, security appliance, router, firewall, and unified threat management vendors.

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